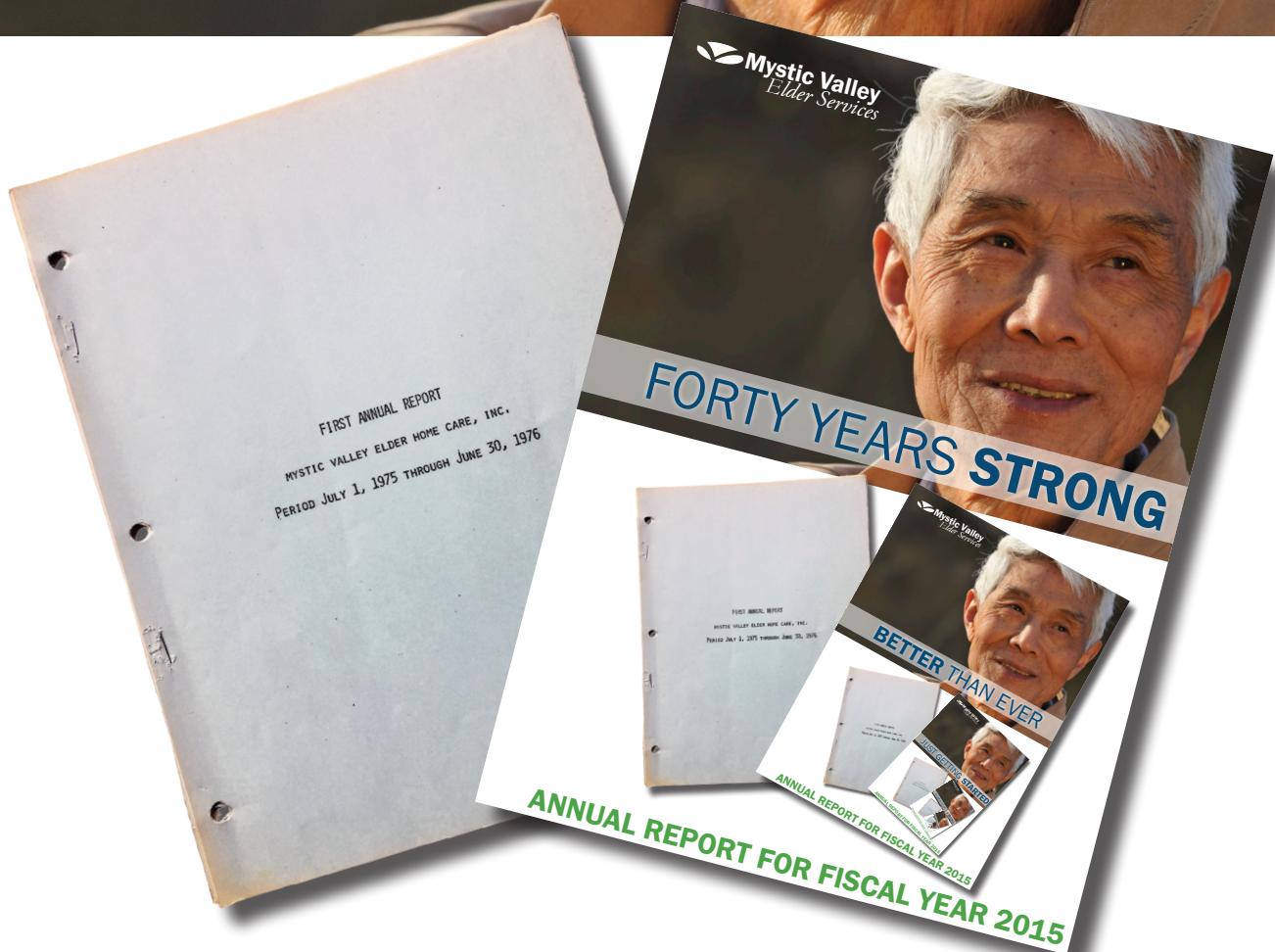




JUST GETTING STARTED



ANNUAL REPORT FOR FISCAL YEAR 2015

Mystic Valley's 2014-2015 Board of Directors

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Dorothy Martin-Long
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Ida Reppucci
Karen Rose, Board Liaison

*deceased

**Our Mystic Valley family just got
a whole lot bigger & so much brighter!**



On October 1, 2015, Mystic Valley Elder Services and Chelsea Revere Winthrop Elder Services merged to create a larger, more expansive, and more vibrant community resource.

With the merger, Mystic Valley gains over 70 new staff members, reaches 1,000 more program participants, and moves into three new cities. Over the next few months, we will be increasing staffing, streamlining operations, and, as always, striving to continually adapt and improve what we do.

In the meantime, we are committed to providing the same high quality service, without interruption, to all those who choose to partner with us.

Mystic Valley means **home**.

Information about the financial aspect of this merger will be addressed in next year's annual report, covering 7/1/2015 to 6/30/2016.

DEAR FRIENDS:

All of us at Mystic Valley Elder Services are proud of what we do, what we offer to our fellow community members, and our agility in responding to the shifting needs of our community. We honor the founders of our organization for their innovation and vision. We honor all the volunteers and staff who have worked so hard to get us to where we are in 2015. Most of all, **we honor the people who have entrusted us with their care and support.**

To ensure that the next forty years will be at least as successful as the first forty, we know that each and every volunteer, staff member, and advocate needs to have the same passion for meeting our mission as an organization. That mission is to support the right of older adults and adults living with disabilities to live independently and with dignity in a setting of their own choice, by providing information, advice, and access to quality resources and services.

We look back as a way of setting a standard for future achievement, and certain milestones come to mind:

In the mid 1980s, **we added nurses to our staff** so that we could offer personal care assistance (bathing, toileting, dressing, and the like) to community members participating in homemaking, meals, and transportation services that had been the foundation of the home care program. This marked a radical expansion of our (and our culture's) understanding of home care.

As we raced toward the turn of the century, we began to more fully appreciate that doing good for people was not enough: **community members needed and had a right to more control and choice** over the services they received, the frequency of those services, and people they welcomed into their homes. This shift in approach has fundamentally changed the way Mystic Valley Elder Services partners with the community.

Fifteen years ago, Mystic Valley made the decision to fully embrace our mission to serve all those in need without regard to limitations in publicly funded programs. To that end, we have raised funds to **build affordable housing for low-income older adults and adults living with disabilities**. We have created and administered a growing endowment of more than \$4M that is used to meet the **critical needs of those who fall into the service gaps**.

So here we are today — thanks to the good work of all those who preceded us, to those that are with us today, and to those who will carry on the tradition of excellence in the future. There is no greater reward for us at Mystic Valley than to be able to say that we make a positive difference for those who welcome us into their lives.

Welcome to the beginning of the next four decades of **excellence, growth, and community interdependence**.

Sincerely,

The signature of Daniel J. O'Leary, written in cursive black ink.

Daniel J. O'Leary and Judy Whatley
Executive Director and President of the Board of Directors

The signature of Judy Whatley, written in cursive black ink.

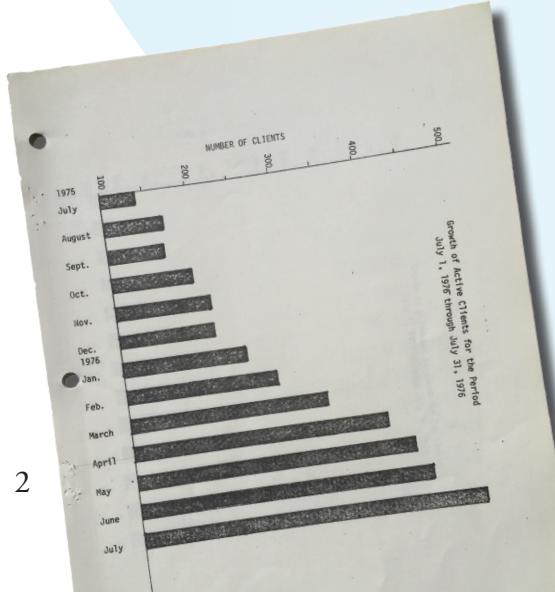


1975 budget:
\$350,536

2015 budget:
just shy of **\$42 million**

1975: 506 clients
2015: 17,862 community members

partnered with Mystic Valley Elder Services to receive home care services, Meal on Wheels, expert advice on Medicare plans, transportation help, and other essential services that ease their burden and make it more comfortable to live at home and in their own communities. Supporting our neighbors as they find what they need to stay connected to community, independent, and happy in their own homes has always been central to everything that Mystic Valley Elder Services does.



*Just like you,
we have gone further in 40 years
than we ever could
have imagined.*



ASSETS

Cash	\$6,719,923
Accounts Receivable	\$6,186,443
Fixed Assets	\$252,524
Other Assets	\$87,733
Total Assets	\$13,246,623

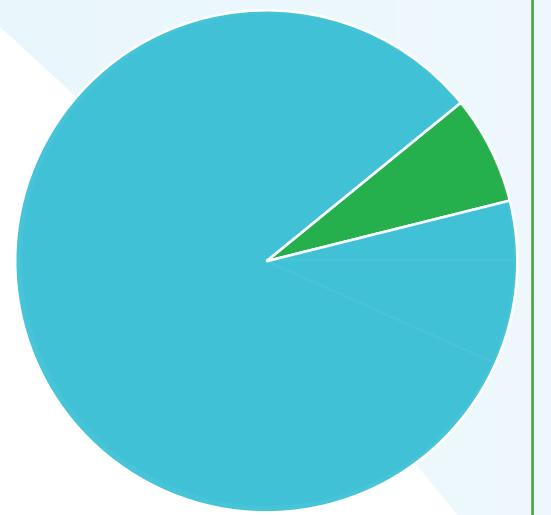
LIABILITIES

& Net Assets

Current Liabilities	\$6,117,019
Unrestricted Net Assets	\$3,274,150
Permanently Restricted Assets	\$3,855,454
Total Liabilities and Net Assets	\$13,246,623

How we use our funds:

93% goes to direct services
7% goes to administration



REVENUE

	Program Services	Administration & Management	Fundraising	TOTALS
Federal & state funding	\$37,444,135	\$0	\$0	\$37,444,135
Contributions from program participants	\$817,720	\$0	\$0	\$817,720
Donor contributions and grants	\$446,670	\$0	\$2,103,691	\$2,550,360
Other income	\$3,149,297	\$8,000	\$127,037	\$3,284,334
Investment income	\$0	\$3,243	\$43,023	\$46,266
Total revenue:	\$41,857,822	Total revenue:	Total revenue:	Total revenue:
		\$11,243	\$2,273,751	\$44,142,816

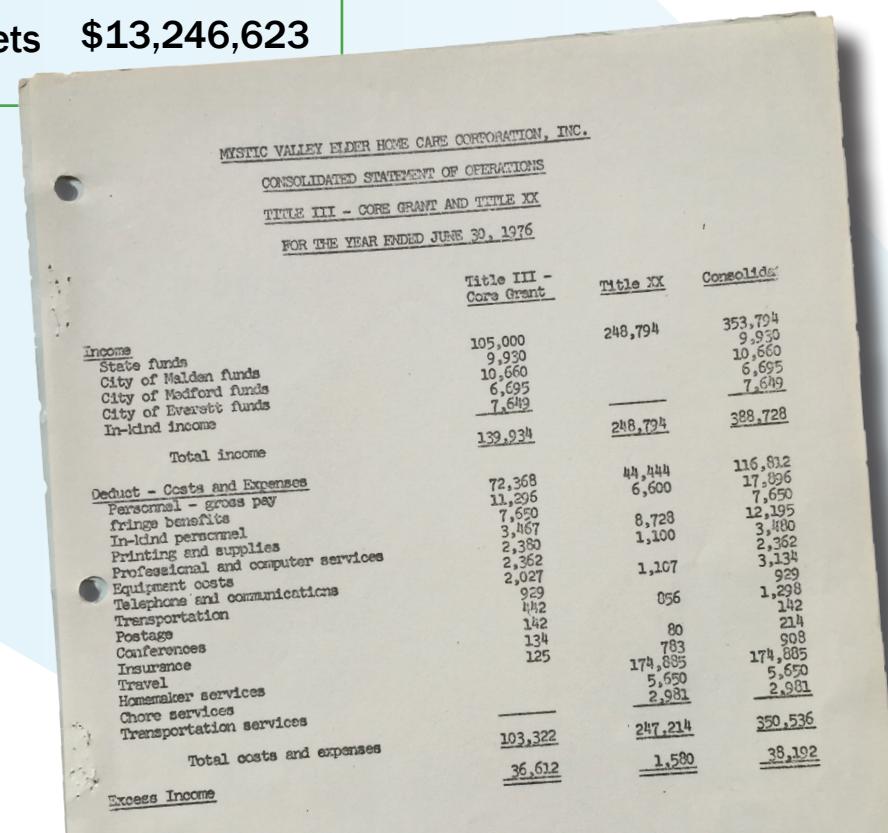
July 1, 2014 to June 30, 2015

EXPENSES

	Program Services	Administration & Management	Fundraising	TOTALS
Client services expenditures	\$29,631,641	\$0	\$0	\$29,631,641
Employee compensation	\$8,891,835	\$1,312,045	\$78,016	\$10,281,895
Other costs	\$1,265,236	\$466,202	\$38,188	\$1,769,627

Total expenses: \$39,788,712 Total expenses: \$1,778,247 Total expenses: \$116,204 Total expenses: \$41,683,163

Surplus: \$2,459,653



ABC Home Healthcare
Professionals
The Adelaide Breed
Bayrd Foundation
Agero, Inc.
Anonymous (2)
Arthur S. Reinherz
Charitable Foundation, Inc.
Bushrod H. Campbell
& Adah F. Hall Charity Fund
Charles F. Bacon Trust,
Bank of America, N.A., Trustee
Charles H. Farnsworth Trust,
Bank of America, N.A., Trustee

STEWARDS

gifts of \$5,000 and over

Comcast
Eagle Bank
East Boston Charitable
Foundation, Inc.
Eastern Bank
Charitable Foundation
The Ella Fitzgerald
Charitable Foundation
Everett Foundation for
Aged Persons, Inc.
Everett Small Cities Grant

The Howard C. Connor
Charitable Foundation
Intercity Home Care
Katharine C. Pierce Trust,
Bank of America, N.A., Co-Trustee
Estate of Martha Magnusson
Malden Redevelopment Authority
Malden Taxi
Martin C. Stanger Trust
Massachusetts Department
of Transportation
Medford Community
Development Block Grant
Northern Bank
and Trust Company
OneWorld Boston,
a Cummings Foundation Affiliate
People's United Bank
John & Wendy Pereira
The Piccolo Family Charitable
Foundation, Inc.
Francis Ruane & Lucy Grant-Ruane/
Quarters Hardware, Inc.
Reading Cooperative Bank
StonehamBank
Supportive Care, Inc.
The Tufts Health Plan
Foundation, Inc.

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Anonymous (3)
Anthony's of Malden
Associated Home Care, Inc.
Banfield Charitable Trust
BAYADA Home Health Care
Jeanne Benoit
Best Home Care N' More, Inc.
The Boston Foundation
Brookline Bank
Butlers & Bars
Cambridge Health Alliance
Claire and Bernard Schecter
Memorial Fund
Comcast, Dispatch Team of Malden
Commonwealth Care Alliance
Oleda Dady
Richard DeAngelis
Distrigas of Massachusetts LLC
East Cambridge Savings Bank
Exelon Power Corporation
Give with Liberty/Liberty Mutual
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Bill & Olive Hecht, Sr.
How's Work, Inc.
The John Donnelly Trust
Kathy Kratz
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Malden Cultural Council
Anne Mark
Market Basket
Marriott International Sales Office
of the North East
Meals on Wheels America
Alexander & Rosemary Melanson
Melrose Cooperative Bank

Melrose Glass Company, Inc.
Metropolitan Home Health Services, Inc.
Midtown Home Health Services, Inc.
Morgan, Brown & Joy, LLP
Multicultural Home Care, Inc.
North Suburban Community
Health Alliance
Preatle, Lane & Associates Ltd.
Professional Profiles, Inc.
Ralph & Arlene Reinherz
Right at Home

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gifts of \$1,000 to \$4,999

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Rotary Club of Melrose
The Savings Bank
Sterling Printing
Stop & Shop Supermarket Company
swissbäkers
Vincent Tagliamonte
Target Corporation
The Thursday Fortnightly Club
TSB Charitable Foundation, Inc.
Vine Homecare & Staffing
Walmart Foundation
Winchester Savings Bank

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Helen Adelman
Mark & Ilene Agostino
George & Ann Ahlin
Robert Algiers
All Care Resources, Inc.
Glenda Allsopp
Anonymous (4)
The Arbors at Stoneham
Armstrong Ambulance
Bank of America Matching Gifts
Greta Barresi
Marilyn Barrett

FRIENDS

gifts of \$100 to \$999

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Charles & Dawn Basner
Gail Berg
Bob's Discount Furniture
Charitable Foundation
Brenda Bokano
Boston Harbor Cruises
Boston Super Tours
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Ann Marie Bourque
Beverly Ann Brescia
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The Community Family
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Donald & Honore David
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Greater Medford Visiting
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Virginia Ruane
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Salem Five Charitable Foundation
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Sweetser Lecture Series Committee
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Norma J. Thompson
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Joan Wolfson
Barry Wright & Kim Young-Wright
Larry Yeaton
Janet Young
Zanab Zahar

We are grateful for continued support from our communities:

City of Everett
City of Malden
City of Medford
City of Melrose
Town of North Reading
Town of Reading
Town of Stoneham
Town of Wakefield



Mystic Valley Elder Services and its programs are funded in whole or in part by contracts with the Massachusetts Executive Office of Elder Affairs under the direction of the governor and the legislature.

Contributions listed were received by Mystic Valley Elder Services between 7/1/14 and 6/30/15. We strive for accuracy and apologize for any errors or omissions. Please notify the Mystic Valley Elder Services Development Office of any mistakes so that we can update our files.

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8/10 Bar & Grille
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Yadelyn Acevedo
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Diana Ainsworth
Danette Alamanos
Alano Limited
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Arthur & Linda Barnstein
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Maureen Barry
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Joseph & Madeline Bean
Debra Bears
Diane Beatrice
Beauty Nail Salon
Jack & Amy Beckley
Steven Behan
Thomas Benbow

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gifts up to \$99

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Bocelli's Restaurant & Pizzeria
Bohemian Coffeehouse
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Phyllis Boyd
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Gail Brancella
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Krystle Brown
Marie Brown & Dana Brown
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All the great people
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All my siblings who have died
and gone with the Lord
All the people working and caring
for the elders
All case managers
The dedicated staff of Mystic Valley
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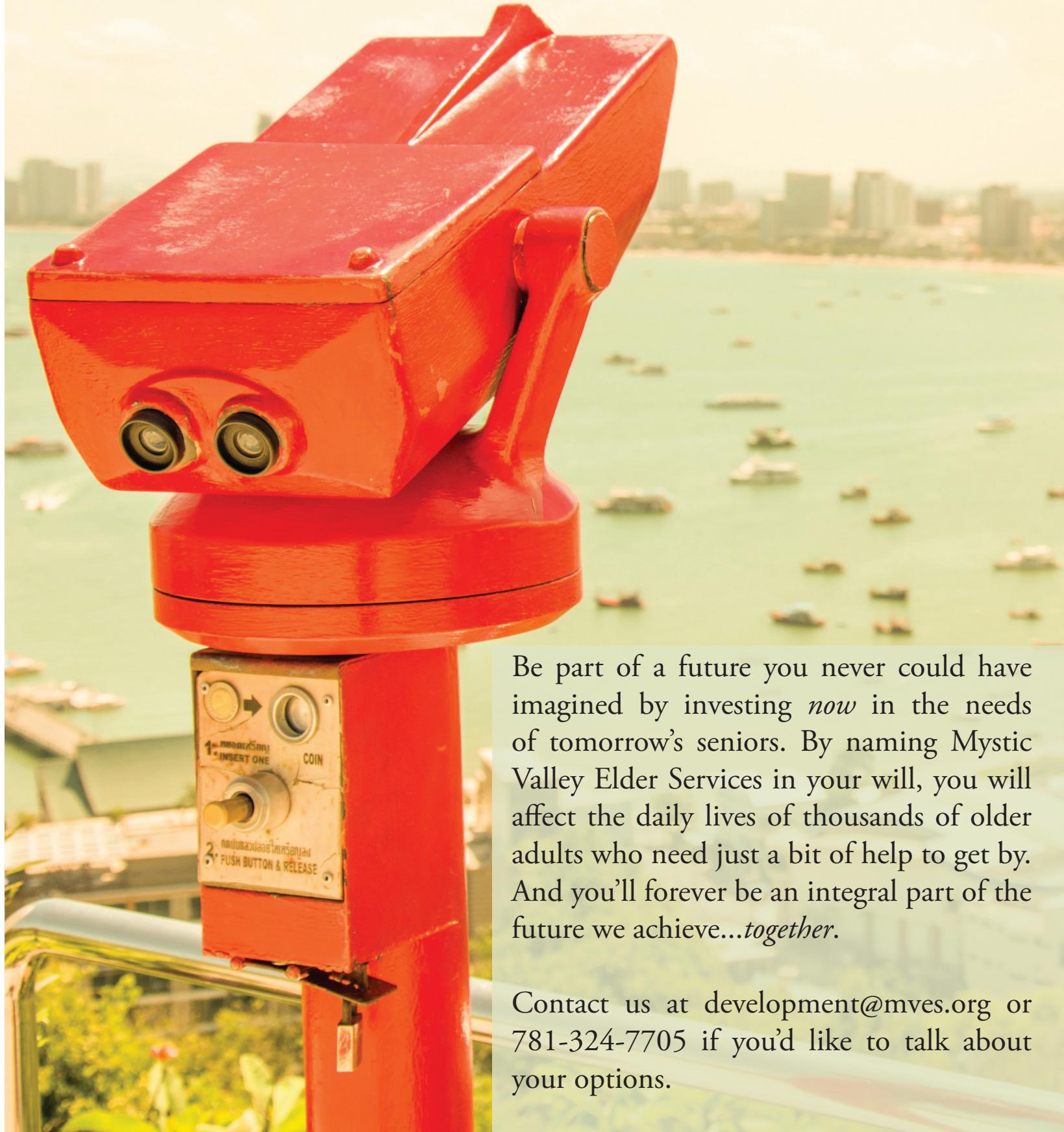
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